



KATIE BLAKELY – International Sales Director

Katie Blakely began her career with Ridge in 2014 as our Manager of Retail Sales and Hospitality at the Monte Bello Winery and did a tremendous job for us in that role. After 4 years at Monte Bello, Katie transitioned to the Wholesale side of the business, taking on the role of Regional Sales Manager for the Central US. Over the next 3.5 years, she oversaw the distribution of Ridge wines in 20 states, working with 13 different distribution partners. In June 2021, she was promoted to International Sales Manager, and to her current position of International Sales Director in February 2024 —representing Ridge on the global stage and overseeing export to 48 countries.

Her experience in the industry spans 20 years, 10 of those in restaurants and hotels where she found a passion for wine, and especially for Ridge. Over the years, Katie has earned certifications from several prestigious organizations including the North American Sommelier Association, Society of Wine Educators and the Wine and Spirits Education Trust.

Based in Little Rock, Arkansas, Katie enjoys spending time with her husband, Nick and dog, Wilma. They enjoy making homemade pizza and drinking a bottle of Ridge!