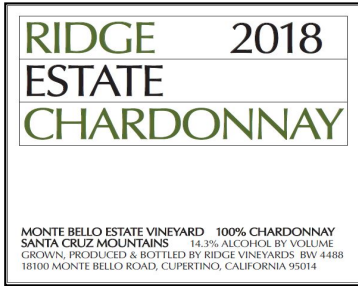


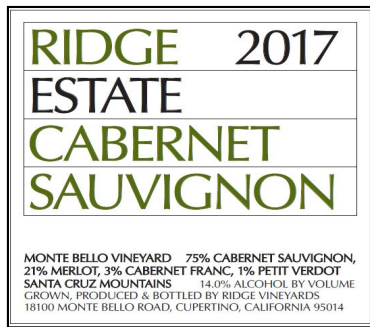
RIDGE Spring 2020 Releases



2018 Estate Chardonnay (Santa Cruz Mountains)

Source: Winter was late to arrive, delivering a season's worth of rainfall in March. Spring remained cold, followed by heavier-than-usual summer fog, slowing vine progress for a late September harvest. Thirteen parcels barrel fermented and sur lees aged for fifteen months. This fine chardonnay was an assemblage of barrels showing appealing fruit and elegance. It will be enjoyable over the next five years. EB (10/19)

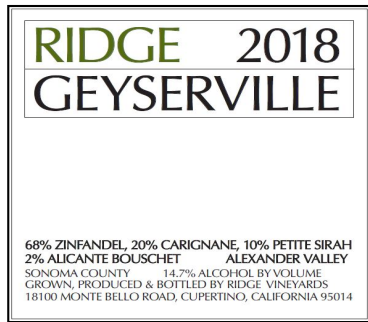
12x750mL \$_____ case price cases



2017 Estate Cabernet Sauvignon (Santa Cruz Mountains)

Source: Drought-breaking winter storms replenished ground-water reserves at Monte Bello. Warm summer weather ripened grapes for an October harvest. Significant tannins showed in the earliest fermentations so we reduced pump-overs to avoid over-extraction. For this wine we blended the lots showing softer tannins and great fruit intensity. Though approachable now, it will continue to develop greater complexity over the next ten years. EB (5/19)

12x375mL \$_____ case price cases
12x750mL \$_____ case price, cases
6x1.5L \$_____ case price cases



2018 Geyserville (Alexander Valley)

Source: Winter was dry, though storms in March brought significant rain. Summer remained cool, with warmth arriving just before harvest in mid-September. Fermentations took longer to fully extract color and tannin. Carignane and petite sirah showed exceptional quality, particularly when co-fermented within the old vine zinfandel parcels. This sensuous wine, with its rich fruit and wonderful complexity, will be enjoyable over the next twelve years. EB (10/19)

12x375mL \$_____ case price, cases
12x750mL \$_____ case price, cases
6x1.5L \$_____ case price cases
1x3L \$_____ case price cases

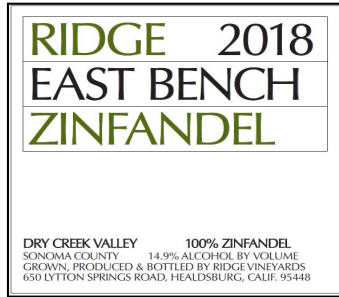
Account Name _____

Buyer's Name _____

Today's Date _____

Signature _____

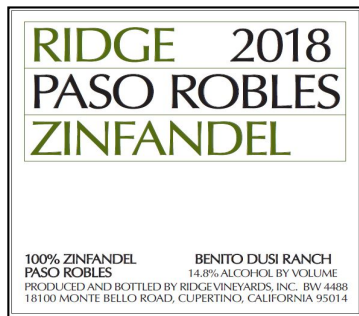
RIDGE Spring 2020 Releases



2018 East Bench Zinfandel (Dry Creek Valley)

Source: The growing season at this hilltop vineyard began favorably with mild spring weather. Thanks to steady, warm weather throughout August, all seven parcels were ready to pick by early September. After fermenting each separately, we chose six for their exuberant fruit, elegant tannins and balanced acidity. Enjoyable upon release this exemplary zinfandel will evolve over six to seven years. JO (10/19)

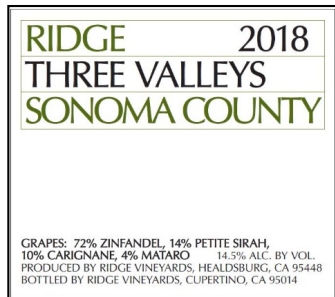
12x750mL \$_____ case price, cases



2018 Paso Robles Zinfandel (Paso Robles)

Source: Winter was unusually dry. If not for heavy rain in March, the vines would have struggled through summer. Late season heat accelerated ripening for an early September harvest. Fermentations were slow and the wines reached dryness only after being pressed and sent to barrel. Fourteen months in oak has added exotic spice and integrated tannins with its appealing fruit. It will be most enjoyable over the next seven years. EB (10/19)

12x750mL \$_____ case price cases



2018 Three Valleys (Sonoma County)

Source: Winter began dry, with no rainfall through January and February. Fortunately, heavy rains arrived in March, but cold spring weather and a mild summer delayed the start of harvest until mid-September. Each lot fermented for nine days on the skins to achieve full extraction. Assemblage was done the following spring. This fruit-forward, elegant wine is appealing now and will drink well over the next five years. EB/JO (6/19)

12x750mL \$_____ case price cases

Account Name _____
 Today's Date _____

Buyer's Name _____
 Signature _____