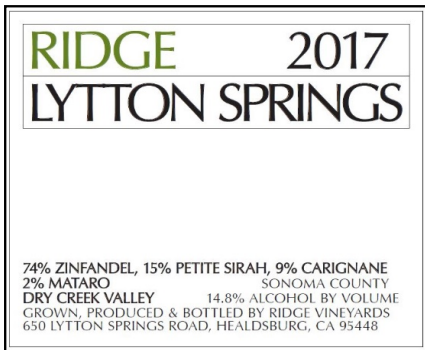


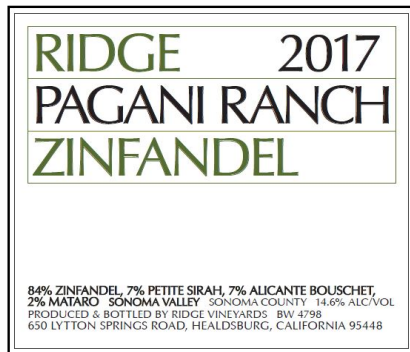
RIDGE Fall 2019 Releases



2017 Lytton Springs (Dry Creek Valley)

Source: A season of extreme weather began with heavy winter rains that replenished the water table. The vines rebounded with a full crop but record high temperatures in July and August reduced yields, especially in the petite sirah. This concentrated flavor and color and after 14 months in barrel the wine is exceptionally rich and complex. It will develop more fully over the next ten years. JO (11/18)

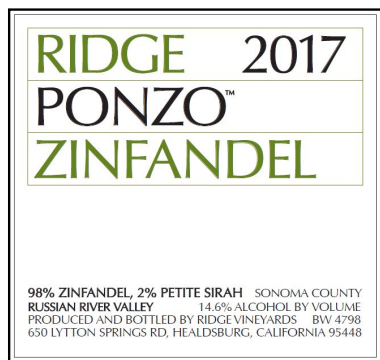
12x375mL \$_____ case price _____ cases
 12x750mL \$_____ case price _____ cases
 6x1.5L \$_____ case price _____ cases
 1x3L \$_____ case price _____ cases



2017 Pagani Ranch Zinfandel (Sonoma Valley)

Source: Heavy winter rains and a warm spring created ideal growing conditions. To even ripening, we dropped a third of the crop in the young vines. Always the last zinfandel vineyard we harvest, 2017 was no exception. We picked the young vines October 3rd and the old vines four days later. Incredible concentration from the old vines and the bright acidity typical of this vineyard makes this wine enjoyable over the next ten years. JO (8/18)

12x750mL \$_____ case price, _____ cases



2017 Ponzo Zinfandel (Russian River)

Source: This vineyard, in the cool Russian River Valley, set a full crop that ripened evenly despite a heat spike in late August that caused sugars to rise rapidly. We harvested all three vineyard blocks by September 9th, three weeks earlier than usual. The old vines contribute depth and richness; the young vines add elegant, layered fruit. Enjoyable upon release, this sumptuous zinfandel will develop over the next five years. JO (5/18)

12x750mL \$_____ case price, _____ cases

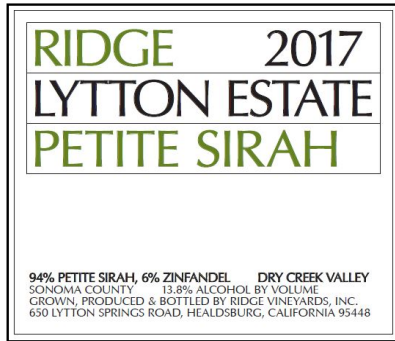
Account Name _____

Buyer's Name _____

Today's Date _____

Signature _____

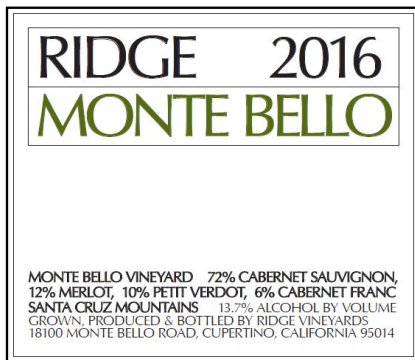
RIDGE Fall 2019 Releases



2017 Lytton Estate Petite Sirah (Dry Creek Valley)

Source: Heavy winter rains replenished ground-water and gave the vines a much needed break from the drought. The petite sirah at Lytton Springs responded with a full crop. A series of very warm days in August, however, caused stress on the vines and a loss of twenty percent of the fruit. An adjacent block of zinfandel was included to soften tannins. This full-bodied petite sirah will be enjoyable over the next fifteen years. JO (9/18)

12x750mL \$_____ case price, _____ cases



2016 Monte Bello (Santa Cruz Mountains)

Source: Late winter rains brought some relief from another year of drought. Monte Bello's fractured lime-stone held onto this moisture for the vines to draw on through a mild summer. Unusually cold nights slowed ripening and developed firm acidity, while gentle extraction during fermentation kept tannins in balance. Through careful blind-tasting twenty-three lots were assembled and spent eighteen months in barrel. This superb vintage will age beautifully over the next thirty years. EB (4/18)

12x375mL \$_____ case price _____ cases

3x750mL \$_____ case price _____ cases

3x1.5mL \$_____ case price _____ cases

1x3L \$_____ case price _____ cases

Account Name _____

Buyer's Name _____

Today's Date _____

Signature _____