

RIDGE

VINEYARDS

Exceptional single-vineyard wines since 1962

Fall 2018



A Long-Standing Relationship with the Pagani Family

Angela and Felice Pagani came from northern Italy to Sonoma Valley in the late 1880s. Shortly thereafter they purchased a vineyard that was about 25 acres of a field-blend of zinfandel, petite sirah, carignane, and alicante bouschet. In the early 1900s Felice built a two-story barn, it sustained very little damage after the 1906 earthquake, requiring only one wall be mended. The barn is still in use today.

In 1903 the adjoining parcel was purchased and the ranch grew to 55 acres. It is a very rare vineyard due its narrow rows and vines that are head-trained and dry farmed. The vineyard used to be plowed by horses before the Paganis purchased a Caterpillar D2 in the 1950's (which they still own).

Since 1991, Ridge has made zinfandel from the Pagani vineyard on the western side of Sonoma Valley. The majority of the vineyard is planted to Pre-Prohibition vines, portions



of it were replanted between 2013–2018. An average site would have been abandoned during the thirteen years of Prohibition, or during the Depression. Its long survival is proof of its merit. The Pagani Ranch remains in the family, the vineyards their passion and way of life.

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On the Market

The People You See

After a nearly 10 year run the Ridge Sales Team took on a new look in 2018. We promoted Dan Buckler from Southwest Regional Sales Manager to the newly created position of Director, International Sales; thus giving us the opportunity to realign the U.S., promoting from within to fill the new position. While we are still a small team, we do our best to visit everywhere, and if we haven't met yet, we hope to be in your neighborhood soon!

Christina Donley—Regional Sales Manager, West

Christina's excitement and passion for Ridge began with tasting a 1970 Geyserville at a dinner party. Inspired by Ridge's dedication to integrity and transparency in winemaking, her dream came true in 2003 when she was hired at Lytton Springs to work in the Tasting Room. Since then, she's worn many hats including; harvest intern, Tasting Room Manager, Ridge's first Regional Sales Manager, and recently promoted as Western Sales Manager. She now lives in Seattle with her husband and is active in several local community projects and mentorship programs. Christina brings a lot of reverence and passion to her role and is always delighted to meet other fans of Ridge.

Katie Dinovo—Regional Sales Manager, Central

Katie, based in Chicago, manages our distribution network in the Central U.S.. Katie joined Ridge in 2014 as

our Manager of Retail Sales and Hospitality at the Monte Bello winery. Her experience in the wine and hospitality industry spans 10 years including time as the Wine Director at Terranea Resort in Palos Verdes, California.

Katie is a future student of the Institute of Masters of Wine, and currently works with the International Wine & Spirits Competition in Dunsfold Park, UK. When not traveling for Ridge, Katie loves to travel, having visited 27 countries to date.

Tom Deaso—Regional Sales Manager, East

Tom oversees our distributor network on the East Coast. As an industry veteran with over 15 years experience Tom has enjoyed a successful career beginning in the restaurant business in Connecticut and Michigan. From there he moved into the distribution side of the wine business working as a sales rep for Decanter Imports in Ann Arbor and then progressing into the General Sales Manager position at Slocum & Sons in Connecticut. Tom then moved to the supplier side, managing the Northeast region for two different wine groups before joining Ridge.

When not staying in hotels Tom calls Connecticut his home with his beautiful wife Stacey, their four children, and dog Chloe.

—Michael Torino, Vice President, US Wholesale

Christina Donley, Katie Dinovo, Tom Deaso



Fall Releases

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Angela and Felice's granddaughter Norma is now the matriarch, living and working the ranch since 1972. Her son, Dino is the vineyard manager, tending to vines his great grandfather planted.

In 2013, new grapevines were planted at Pagani for the first time in over 80 years. Ridge and the Pagani family partnered together on some of this new development to ensure the bright future of these new vines, and to mutually reaffirm commitment to a sustainable business relationship. These new parcels are 85% zinfandel

Dino Pagani Amantite



Norma Pagani Amantite



(three selections) and 15% petite sirah. When paired with the old vines of zinfandel and alicante bouschet, these young vines will soon hold their own among the great vintages of Pagani Ranch produced by Ridge.

2015 Monte Bello

Site: Monte Bello estate vineyard in the Santa Cruz Mountains. Red, decomposing Franciscan rock mixed with clay/loam; fractured limestone sub-soils.



2016 Lytton Springs

Site: Lytton Springs Vineyard is located on the bench and hills separating Dry Creek and Alexander Valleys, just north of Healdsburg, Sonoma County. Soils are varied, with a predominance of gravelly clay; gravelly clay loam on hillsides.



2016 Pagani Ranch Zinfandel

Site: Pagani Ranch Vineyard is located in Sonoma Valley, Sonoma County. Gravelly clay loam soil.



2016 Ponzo Zinfandel

Site: Ponzo Vineyard is located in Russian River Valley, south of Healdsburg on Old Redwood Highway. Deep, gravelly loam soil.



2016 Petite Sirah Lytton Estate

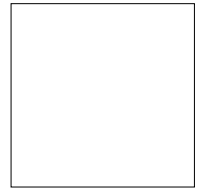
Site: Lytton Estate Vineyard is located in the hills and bench land separating Dry Creek and Alexander Valleys, just north of Healdsburg, Sonoma County. Gravelly clay loam soil.





RIDGE VINEYARDS

PO Box 1810
Cupertino, CA 95015



98+ Points

One of the highlights in this tasting, the 2015 Monte Bello will soon take its place among the greatest Monte Bellos ever made. Powerful, deep and explosive, the 2015 possesses magnificent concentration and richness in every dimension. Even with all of its raciness, the 2015 has terrific aromatic presence and regal tannins. Readers who own it will be absolutely thrilled.

—Antonio Galloni, August 2017

www.ridgewine.com/wholesale



Join Us

**Friday, September 14
at 10am PDT**

Join us as our winemakers take you through our Spring Release wines.

More information:

[www.ridgewine.com/
about/news/fall-2018-
virtual-tasting](http://www.ridgewine.com/about/news/fall-2018-virtual-tasting)



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